



Winter Management Services, LLC  
54 Rear Walter Street  
Boston, MA 02136  
617-333-6900  
[www.wintermgmt.com](http://www.wintermgmt.com)

## **ICE BAN MATERIAL REDUCTION TESTIMONIALS**

*“The first year we used the product, we noticed our sanders were coming back to the yard one third full.”* (Chip Barrett, Highway Superintendent, Westford, MA)

*“After fine tuning operations for several years, we finally eliminated the use of sand.”* (Frank Shea, Highway Superintendent, Wilbraham, MA)

*“We use **ICE BAN**® in a salt sand blend...We use it at 18 degrees Fahrenheit temps or if we have areas of pack on roads. It works faster and better than straight salt at the same application rate. We find a residual effect for 24 to 48 hours after application. The savings are in time saved and not having to retreat.”* (Bruce Nichols, Area Supervisor, District 4, Vermont Agency of Transportation)

*“**ICE BAN**® works fantastic we have cut our (salt) use in half and eliminated our use of sand. It makes our salt work at much lower temperatures and we see a big difference in our roads during and after the storm.”* (Dave McLaughlin, Superintendent, Billerica, MA)

*“The **ICE BAN**® is great—saves on our time—Roads clean up faster and helps work at lower temps.”* (Fraser Michaud, Highway Superintendent, Newport, NH)

*“**ICE BAN**® saved our hides this winter. With the shortage of road salt it has enabled us to keep the roads safe with less applications and less material.”* (John Batchelder, Asst. Supt. Operations, Stoughton, MA)



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**ICE BAN®**  
**MATERIAL REDUCTION TESTIMONIALS** continued...

*"...it makes the salt stay in the roadway longer. It also seems to leave residue that helps the next time it snows. It has also cut down the amount of sand and silt used which will make spring cleanup much easier."* (Alan Tetreault, Highway Surveyor, Mendon, MA)

*"Since we began using **ICE BAN®** several years ago we have just about eliminated the use of sand on campus."* (Jack Rogala, Grounds Department, UMASS Amherst)

*"We pre-treat our roads with **ICE BAN®**. This product effectively eliminates "hardpack" by not allowing snow and ice to bond to the pavement... This product has allowed us to cut down on our sand and salt applications."* (Rich Voutas, Highway)

*"We exclusively use **ICE BAN®** on all of our sidewalks all over campus as an anti-icing treatment... Road and parking lot treatment is done with a stockpile treatment of salt and **ICE BAN®**... It has cut our salt use dramatically and all but eliminated sand clean up."* (Bob Shea, Grounds Repair, Amherst College)

*"...It appears we are not getting as many spot sanding call backs on the second day we feel it is due to the residual on the road. Hard Pack has not been as much of a problem this year due to this product."* (John Field, Division Director, Amherst, MA)

*"Since we started using **ICE BAN®** we have cut our sand usage by about 40%."* (Mark Byrne Deputy Commissioner DPW, Lowell, MA)

*"After our first full year using **ICE BAN®** our sand usage on campus dropped from 250 yards to 10 yards and much of that was still in dispensing containers for general campus use."* (Bob Dombkowski, Grounds Department, Smith College)